

# 50/50 Juliette Booth Sale Report

Juliette Coordinator 1 Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Juliette Coordinator 2 Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Booth Location: \_\_\_\_\_ Booth Date: \_\_\_\_\_

Start Time/ End Time: \_\_\_\_\_ # of Girls: \_\_\_\_\_

**Girl A Inventory:**

Cookies	Started With	Ended With	Sold
Thanks-A-Lot			
S'mores			
Lemonades			
Shortbread			
Thin Mints			
Peanut Butter Patties			
Caramel deLites			
Peanut Butter Sandwich			
Gluten Free Trios			
<b>Total Boxes Sold</b>			

Girl(s) attending booth sale:

1. \_\_\_\_\_ 2. \_\_\_\_\_  
 3. \_\_\_\_\_ 4. \_\_\_\_\_

\*Remember, Girl Permission Slips are required\*

**How to Work a 50/50 Booth: EXAMPLE of when both girls have cookies**

- Girl A** provides all the cookies and handles the money.
- 100 boxes sold/ \$20 Collected for I CARE:
- Girl A** must "buy" 50 boxes from **Girl B** by giving Girl B \$260 (\$250 for the cookies sold and \$10 for ½ of the I CARE collected).
- Girl B** then gives 50 physical boxes from their inventory.
- Both girls end up with equal cash and equal amounts of cookies reduced from their inventory.
- 50/50 Booth Sale report is required and must be turned in to the Regional Team at paper push.**

**Girl A Starting Bank**

Ones: \_\_\_\_\_ x \$1 = \_\_\_\_\_

Fives: \_\_\_\_\_ x \$5 = \_\_\_\_\_

Tens: \_\_\_\_\_ x \$10 = \_\_\_\_\_

Twenties: \_\_\_\_\_ x \$20 = \_\_\_\_\_

Total Starting Bank: \$ \_\_\_\_\_

- NEVER accept checks at booth sales.
- NEVER accept bills over \$20.00.

**Girl A Ending Bank**

Ones: \_\_\_\_\_ x \$1 = \_\_\_\_\_

Fives: \_\_\_\_\_ x \$5 = \_\_\_\_\_

Tens: \_\_\_\_\_ x \$10 = \_\_\_\_\_

Twenties: \_\_\_\_\_ x \$20 = \_\_\_\_\_

Credit Card Sales Total: \_\_\_\_\_

Total Ending Bank: \$ \_\_\_\_\_

**Balance Formula**

Total Ending Bank: \$ \_\_\_\_\_

Less Total Starting Bank: \$ \_\_\_\_\_

Total Monies Collected (includes cash & credit): \$ \_\_\_\_\_

*Both of these totals should match*

Total Sold: \_\_\_\_\_ x \$ 5.00 = \$ \_\_\_\_\_

**Total Sold per Girl:** \_\_\_\_\_ x \$ 5.00 = \$ \_\_\_\_\_

(Total Sold divided by # of girls)

(Total Monies Collected divided by # of girls)

**By signing below, I agree to the cookie and money totals entered above.**

Juliette Coordinator 1 Signature: \_\_\_\_\_

Juliette Coordinator 2 Signature: \_\_\_\_\_

## 2018 50/50 Juliette Booth Sale Report

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### 50/50 Booths: Rules and Guidelines

50/50 booths, formally known as “buddy booths,” include booth sales conducted by two Juliettes or one Juliette and a troop girl, who take their own cookies to sell at a booth and split the sales evenly among themselves.

#### **When 50/50 Booths are OKAY:**

1. If you are a Juliette working with another Juliette.
2. When the entire stock of troop cookies is distributed to all participating girls, there are not any troop cookies remaining and no troop inventory, then troop girls can reach out to a Juliette to work with her.
3. If an entire troop of girls has decided to stop selling at booths, and there is a girl in the troop that is still selling and trying to reach her goals, then troop girl can reach out to a Juliette to work with her.
4. If a troop is scheduled for a booth and one girl/adult cancels last minute and no one else from your troop can work it, then the troop can reach out to a Juliette to work with her.

#### **When 50/50 Booths are NOT OKAY:**

1. When one girl from a troop is doing "buddy" selling with a Juliette or other troop on the side and receiving the full 50% credit for those booths, while the rest of the troop is selling together and their sales are being calculated on the booth calculator as even/equal distribution based on man hours worked.
2. Selling with a troop girl at their scheduled booth when someone from their troop is available to work the booth.
3. Selling with a troop girl when the troop does not want to cancel a good booth.
  - a. An emergency is not defined as having planned to work a booth with a troop. If an “emergency” is being planned, than it is not an emergency. The booth should be cancelled.
  - b. A true emergency is just that: a last minute coverage.

- Excerpt from pg. 19 of 2018 Cookie Juliette Coordinator Guide

### Booth Details

Were posters/ marketing supplies used to attract attentions? (please, explain)

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Weather Comments: \_\_\_\_\_

General Comments: \_\_\_\_\_

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